# Fundamentals of Asset Management

Step 4. Determine Life Cycle & Replacement Costs

A Hands-On Approach

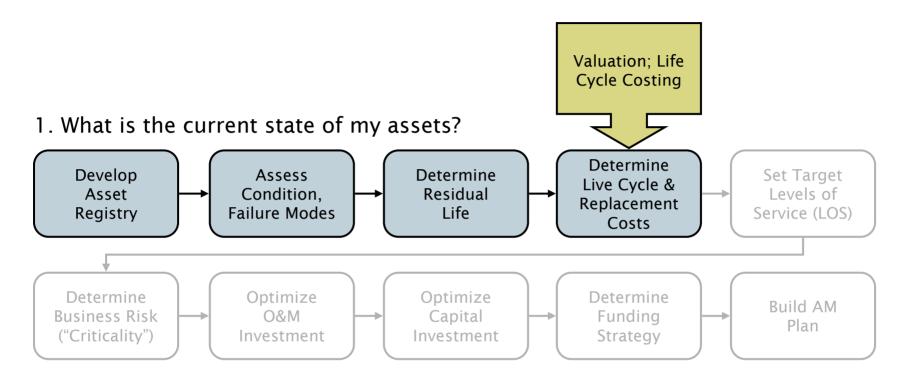
# Tom's bad day...



## First of 5 core questions, continued

- What is the *value* of my assets?
  - Why is value important?
  - How is value determined?

### AM plan 10-step process



## Concepts of cost particularly useful to AM

- Current replacement cost The cost of the future economic benefits
  expected to be derived from use of the asset, estimated as the current
  cost of the future economic benefits of the most appropriate replacement
  facility
- Life cycle cost The total cost of an item throughout its life, including the
  costs of planning, design, acquisition, operations, maintenance, and
  disposal, less any residual value, or the total cost of providing, owning,
  and maintaining a building or component over a predetermined
  evaluation period

### AAM two major cost perspectives

#### Direct life cycle costs

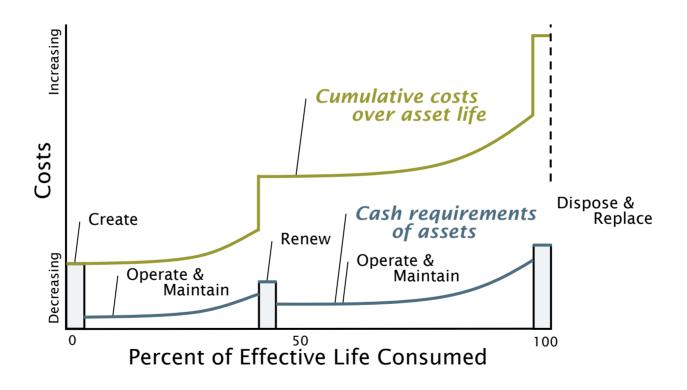
- Acquisition
- Operation
- Maintenance
- Renewal
  - Reparation
  - Rehabilitation
  - Replacement
- Disposal and decommissioning

#### Economic costs

- Financial costs
  - Direct costs to the governmental organization
  - Direct customer costs
  - Community costs
- Triple bottom line
  - Financial and economic
  - Social
  - Environmental

## Nature of life cycle costs

Cash requirements and cumulative costs over asset life



# Defining life cycle cost

*Life cycle cost = original cost* 

- salvage value
- + operating costs
- + maintenance costs
- + renewal costs
- + decommissioning costs

# Determining life cycle cost

### Requires that an organization conduct

- Either cost tracking
  - Integrating CMMS to financial system
  - Setting up activity-based accounting
  - Storing data over time

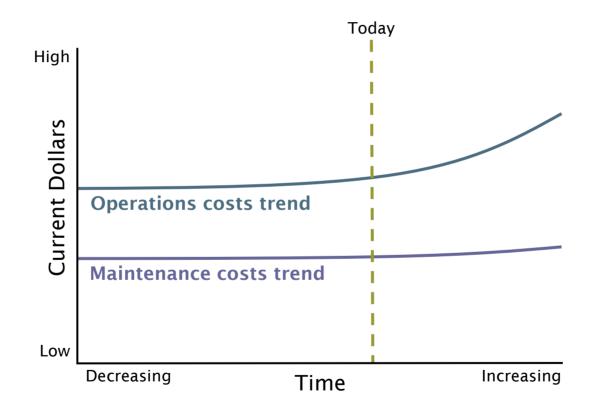
#### Or cost allocation

Primary Cost Unit	Minor code	Number of Units	\$/Unit	Allocated Cost
Direct Labor				
	Direct Pay	2.5 hours	\$42.00	\$105.00
	Overhead	.5 hours	\$6.00	\$3.00
	Benefit Burden	1	\$8.20	\$8.20
	FICA, etc	1	\$2.20	\$2.20
Materials				
	Vehicle	1.5 hours	\$47.15	\$70.73
	Pipe	160 feet 8" PVC	\$1.20/foot	\$ 192.00

CMMS means computerized maintenance management system

# Life cycle costing

It's about understanding trends and drivers



#### Three elements of full economic costs

### 1. Direct costs to the local government

- Repair and return to service costs
- Service outage mitigation costs
- Utility emergency response costs
- Public safety costs
- Administrative and legal costs of damage settlements
- Lost product costs

### Three elements of full economic costs, cont.

#### Direct customer costs

- Property damage costs, including restoration of business
- Service outage costs
- Service outage mitigation and substitution costs
- Access impairment and travel delay costs
- Health damages

### Three elements of full economic costs, cont.

### 3. Community costs

- Emotional strain and welfare
- Environmental pollution, erosion, sedimentation
- Destruction of habitat or damage to it
- Attractiveness (economic, tourists)

## Concepts of value particularly useful to AM

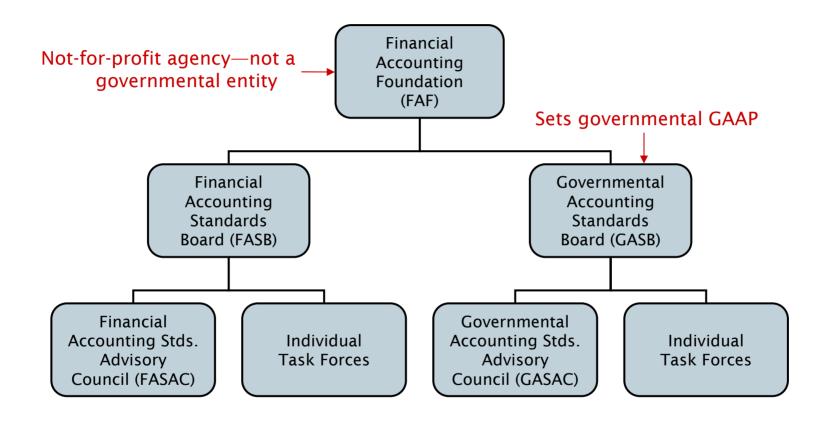
- Depreciated value (book value)—Value of an asset as determined using generally accepted accounting principles and as reflected on the balance sheet
- Replacement value—The current cost to substitute an entire asset with a new or equivalent asset without enhancement of capabilities

### Two valuation perspectives

- Macro view—aggregation of assets
  - Financials
  - GASB
- Micro view—the individual asset
  - Life cycle cost
  - Economic life
  - Optimal renewal decision making

GASB is Governmental Accounting Standards Board

### GASB—how GAAP is set



GAAP is generally accepted accounting principles

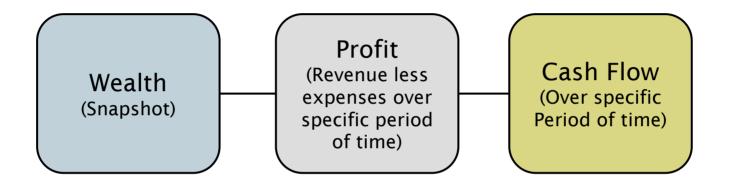
### What GASB is all about

Practices and procedures by which governments...

- Using source documents for such transactions as
  - Tax receipts
  - Paychecks
  - Invoice payments
  - Debt payments
- Record financial transactions
  - In an accounts journal
  - And general ledger
- And report financial transactions
  - In consolidated annual financial reports

Focus of GASB's Statement 34

### What it's all about—financial prospective



### What is the story to be told?

Financial condition—a government's ability to provide as committed and to meet obligations as they fall due

- Liquidity
- Solvency
  - Cash solvency—capacity for the utility to cover its cash obligations of the next 30-60 days
  - Budgetary solvency—capacity for the utility to cover budgetary appropriations within the current budget cycle
  - Structural (long-term) solvency—relationship of assets to long-term liabilities over time
  - Service level solvency—capacity for the utility to maintain a target level of service (LOS) over multiple budget cycles
- Fiscal capacity

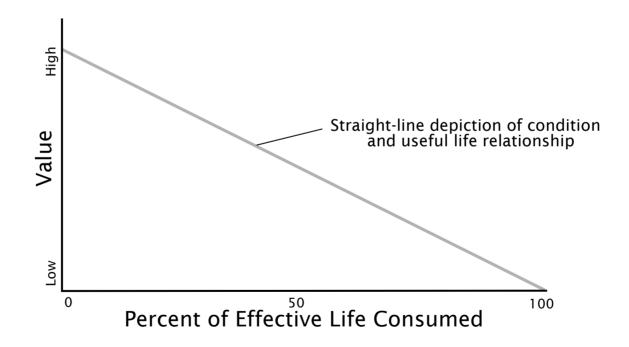
## Reporting of capital assets

- One of the main goals of the new reporting model is to provide information about the full cost of providing government services
- Cost of services must include the consumption of capital resources used to provide those services
- Two techniques for estimating those consumption of capital costs are available
  - Depreciation
  - Modified (preservation) method

## Basic depreciation method

#### Straight-line depreciation

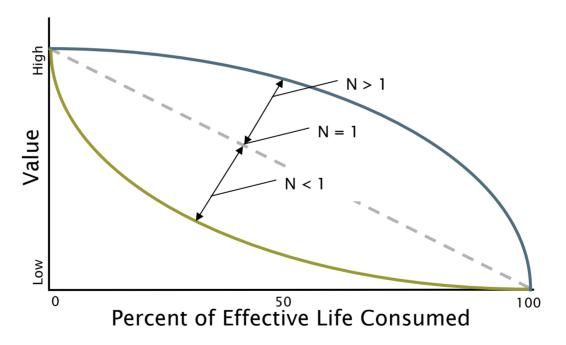
- Easy to apply, but rarely a true reflection of asset decay and useful life
- Book value = Original cost/Useful life



### Condition-based depreciation

#### Calculate condition-based (CB) depreciated and renewal cost

- CD depreciated cost = (Life to date/Estimated useful life)<sup>N</sup> x Original cost
- CB *renewal* cost = (Percent effective life consumed)<sup>N</sup> x Replacement cost



Major passive assets, N = 4; architectural passive assets, N = 3; mechanical, electrical, and other dynamic assets, N = 2

#### Alternative GAAP valuation method

#### Modified preservation method

- Based on historic cost
- Historic cost is not reduced if the condition of the asset is preserved, hence, preserved historic cost
- Requires setting a measurable condition or performance standard (level of service)
- Requires condition to be measured and disclosed at least every three years
- Expenses renewal costs each year

# Two accounting views

Financial accounting

Based on historic cost

- GAAP-driven
- Financial statement reporting—external
- Meets criterion of fairly presenting the result of operations on financial condition
- Audit trail paradigm
- 2. Managerial accounting

Based on replacement cost

- Not GAAP-driven
- Instead, business case-driven—decision-focused
- Cost-focused

GAAP is generally accepted accounting principles

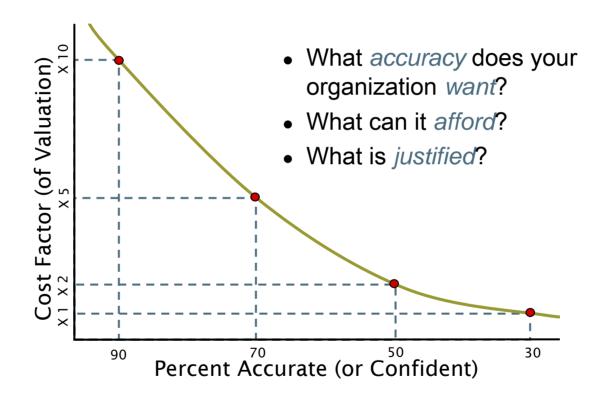
### Determining replacement cost

- Level 1
  - Original cost x general cost index (e.g., CPI)
- Level 2
  - Original cost x sector-based cost index (e.g., ENR, Means, CCI)
  - Brownfields-to-Greenfields conversion costs
- Level 3
  - Modern Equivalent Engineered Replacement Asset (MEERA)
  - Detailed site-based cost analysis

CPI is Cost Performance Index, ENR is Engineering News-Record, Means is Means Building Construction Cost Data, CCI is Consumer Confidence Index

## Cost vs. accuracy or confidence

Estimated *trade-off* in cost for accuracy or confidence



## Which valuation technique?

- Financial accounting
  - Used for GASB reporting purposes
  - With choice of
    - Historic depreciation
    - Or modified or preservation approach
- Managerial accounting
  - Used for renewal or replacement analysis
  - And long-term funding strategies, including rate setting
  - With choice of
    - Condition-based renewal
    - Or depreciated replacement

GASB is Governmental Accounting Standards Board

### Key points from this session

#### What is the value of my assets?

#### **Key Points:**

- Asset valuation is the "common benchmark" against which the decision to repair, refurbish or replace is made.
- Historic depreciation has little relevance to long lived assets where the management intent is to preserve the asset
- Far more relevant are the replacement value-based techniques

#### **Associated Techniques:**

- Valuation and costing
- Straight-line depreciation
- Condition-based depreciation
- Renewal/Replacement costing
- Depreciated replacement cost
- Deprival cost

## Tom's spreadsheet

